



National Association of Women Lawyers®  
*The voice of women in the law®*

# 7th

## Annual General Counsel Institute

November 3 & 4, 2011

New York, New York



*To increase the effectiveness of senior corporate counsel at the highest levels*

Seventh Annual General Counsel Institute  
Sponsorship Information

# About NAWL

The National Association of Women Lawyers (NAWL)<sup>®</sup> is a national voluntary legal professional organization devoted to promoting the interests and progress of women lawyers and women's legal rights.

Founded in 1899, long before most local and national bar associations admitted women, NAWL serves as an educational forum and an active voice for the concerns of women in the legal profession. NAWL is about solutions, both for workplace issues facing women lawyers and for societal problems confronting women in our nation and worldwide. NAWL, through its members and committees, functions as the voice of women in the law<sup>®</sup> providing a collective voice in the bar, courts, Congress and workplaces to make women's concerns heard.

NAWL continues to support and advance the interests of women in and under the law, and in so doing, supports and advances the social, political, and professional empowerment of women. Through its programs and networks, NAWL provides the tools for women in the profession to advance, prosper and enrich the profession.

## About the General Counsel Institute

The National Association of Women Lawyers invites you to sponsor our Seventh Annual General Counsel Institute, targeted to women general counsel and senior in-house counsel who want to build top-tier professional and management skills to improve their interaction with C-suite executives and the functioning of their legal departments.

The General Counsel Institute provides a unique opportunity for women corporate counsel, in a supportive and interactive environment, to learn from leading experts and experienced legal colleagues about the pressure points and measurements of success for general counsel. Plenary and workshop sessions with general counsel of major public corporations and other professionals in a collegial atmosphere foster frank discussions about career advancement, strategic decision-making, and the means to improve skills and knowledge.

The Seventh Annual General Counsel Institute promises to be an engaging and innovative program with opportunities to learn and network with other senior legal professionals. Prior participants have come from throughout the U.S., Canada and Europe and included counsel from large Fortune 100 to small private

# Information on the General Counsel Institute

During the Seventh Annual General Counsel Institute on November 3 - 4, 2011 at the Westin New York at Times Square, senior level counsel will gather from all over the country to engage in a collegial environment that provides the rare opportunity to meet and network with other senior in-house women, leading general counsel, and the other professional speakers. Our attendees are the decision-makers of today and tomorrow.

NAWL's General Counsel Institute attracts over 200 participants each year through its plenary sessions with directors, CEOs, and general counsel; small, interactive workshops; and networking throughout both days. GCI provides current and applicable continuing legal education on issues that are of importance to women in the legal profession.

Past participants include counsel from these companies:

Allstate Insurance  
AT&T  
Avon  
Bank of America  
Caterpillar Inc.  
CitiGroup  
Coca Cola Company  
Conair Corporation  
DuPont  
Exxon Mobil  
Fidelity Investments  
Genworth Financial  
JP Morgan Chase  
MetLife  
National Public Radio

Nike  
Norfolk Southern Corporation  
Novartis Pharmaceuticals Corporation  
Pitney Bowes  
Prudential Financial, Inc.  
Pfizer Inc.  
Siemens Healthcare  
Southern Company  
Southwest Airlines  
Sunoco, Inc.  
Texas Instruments Incorporated  
UPS  
Wal-Mart Stores, Inc.